

# Our new team members...



Emily Marsh  
Buyer



Dave Milford  
HSQE Advisor



Steve Dunne  
Project Manager



Nichola Bryant  
HSQE Administrator



Jonathan Clark  
Site Manager



Garry Shaw  
Senior Quantity Surveyor



Steve Hindle  
Project Manager



Charlie Fairbank  
Document Controller



Wayne Holiday  
Site Manager



Neil Cuss  
Design Co-ordinator



Nic Deighton  
Designer



Adam Johnson  
Contracts Manager



David Slingsby  
Site Manager



David Robinson  
Project Manager



Dominic Jones  
Project Installation  
Manager

'Welcome to everyone'

The Broadley Group Ltd

July 2018

## Broadley Speaking...

A note from our Chairman... Gary Broadley



Tempus Fugit seems to be now travelling at warp speed!!!

The business has, is and will be changing to suit our ever changing position in the market place. We had had quite a slow start to the year but things are now beginning to ramp up and we shall be much busier as the year progresses so get ready.

We have lots of new faces in the office and on site and I welcome everyone to the team, hopefully we shall all get to know each other over the coming months.

We are currently feeling the effects of Oxford and York Road which were not good jobs for us as a business but with light at the end of the tunnel we should be back on an even keel within the next couple of months.

Moving forward I believe we have the people, the structure and the wherewithal to ensure we do not repeat our previous mistakes. We have several JV opportunities now in place and this can only be good for the business, more of that in the next edition. In the meantime keep up the good work.

Finally, I am pleased and honoured to thank Graham Kirk for his 20 years of loyal service which he reached in May this year. He has seen many changes to the business during his years and he has without question done everything asked of him, he has never questioned and never complained about a situation presented to him. I fondly remember working with him in London when we washed the entire auditorium in a weekend on our own and the copious amounts of Sam Smiths in The Chandos Pub next door!! - 'I thank you once again'

### Tier One Performance...

In June, Lindsey and I had our first review meeting with Sir Robert McAlpine at their office in Manchester. The meeting was a very positive one and I am confident we shall be receiving more work from them in the near future.

For each job we do for them they have a KPI scoring system which includes; Quality, Safety, Programme, Commercial and Supervision. Our first one was for the painting contract at The Airedale Acute Care Unit and we were delighted to score a very impressive 82.5% which would put us in their Tier One category for their supply chain.

Well done to Chris, Graham, Taryn and Tarik for setting the standard.





I won't even attempt to match Gary's Latin introduction but the business is now really gaining momentum and we have a lot of new starters to keep pace with the growth.

The important message from myself this month is about growing the value of the business and the bottom line profitability. We have all the ingredients for success; live projects, pipeline of work and excellent people. We need to harness this as a team and convert the opportunity into results.

The live projects are more predictable in terms of the forecast outcomes and are generally performing well. We have some key projects to focus on over the next few months notably Cookridge Street and Drury Lane and we need to drive them to a successful completion..

We have a number of jobs about to start; Block 19 - Alderley Park, King William House -Hull and The Tower in Sheffield, with hopefully Roomzzz -Harrogate and Burley Road -Leeds to follow. We also have a number of great opportunities we are currently pricing.

I would also like to take the opportunity to remind you all of 'The Key Trades Guide' booklet issued earlier this year which should be used as a tool for both pricing work and operational delivery. I hope you find it useful.

We are about to re-launch our General Works division which will be headed up by Richard Pickles. More details and an update will follow in the next edition.

As always thanks for all your support.

Dan Doherty — Chief Operations Director

### Decorating Division Update...

As you know it has been a slow start to the first six months, due mainly to our clients being delayed on programme. However, it would appear that things are starting to accelerate now and the decoration of 740 apartments in Leeds will be one of our major projects for the next 6-9 months. along with the many 'in house' projects in the pipeline, our future workload looks healthy.

We have recently completed two major projects in London. The Victoria Palace Theatre was entered for the Johnstone Painter of the year awards and I'm pleased to announce that it was the **winner in the restoration category**. Well done to all the team and a special mention must go to Mick Newsham, Phil Wood and Daniel Mooney who were present throughout the entire project.



We have also just completed the re-decoration of Kew Pagoda. This is a national monument and will shortly be re-opened by the Queen, the team involved should be very proud of the great finish that was achieved under very challenging conditions. A special mention should go to Matty Nealon, who along with Adam Wood, Declan Mchale and Luke Roberts completed the project.

As many of you know, unfortunately Stuart Bartle lost his long battle with cancer recently and for those who knew Stuart, I'm sure you would agree, although he wasn't at Broadley's a long time, he certainly made an impression on those he met and will be missed.

The future for the painting division looks bright and we continue to get good feedback from our clients. However, it is a very competitive market out there and it is up to all of us to make sure we continue to give a great service and value for money.

Chris Taylor—Senior Decorating Manager

### Lots of exciting things happening in HSQE.....



Our new software has now been rolled out to sites to enable site returns to be done online. We also use the new software to capture all training records, incidents, accidents and audits. The site tablets can be used for hazard spotting so anyone on site can use it to capture a hazard and photograph it – the best one each month will be rewarded and we shall feature it in the newsletter!

Environmental Reporting on each site – from July each major site will have a notice board which reports on environmental matters – as you are all aware following our ISO audits this is extremely important.

New Site Boards – we have rolled out the new site boards, I look forward to your feedback on these over the coming months as well as the usual health & safety boards we now have permit boards, hazard boards, wind alert boards for sites with cranes, weekly delivery boards, performance league tables. We have introduced helmet stickers to show when inductions were done and face fit test stickers to show when this was completed – all employees will be posted out their face fit test sticker in their next wage envelope – once received please stick this on your hard hat.

We have had two new members join our team, Nichola and Dave who are mentioned in the new team section. Dave is the HSQE Advisor for General Works and Nichola is HSQE Admin and will be assisting with O&M Manuals, environmental returns and subbie approval along with numerous other admin duties - we welcome them and I'm sure they both will be a great additions to the Broadley team. Joel is moving out of HSQE soon but is still with us and currently implementing the new software for the next few weeks and then will be assisting Bruce with the new software for his team – I have loved working with Joel over the last couple of years and will miss having him in my team.

I shall leave you with this photo that Andrew Walton (General Works) sent me.....

Lindsey Smith—HSQE Manager



Congratulations to everyone who was involved in the Groves Chapel project in York  
In June we were awarded the North and East Yorkshire Building Excellence Awards 2018 for:

**'The Best Refurbishment of a Listed Building'**